# **MDT Civil Rights Bureau Directory**

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DBE Program Civil Rights Bureau Montana Department of Transportation PO Box 201001 Helena, MT 59620-1001



### MDT DBE NEWSLETTER

Volume 8, Issue 1

January / February 2008

# **Upcoming Events / Meetings / Workshops Mark the Dates!**

<u>February 15, 2008</u>: "Small Business Support Services Center Open House" Native American Community Development Corporation in Browning, MT. For more information, go to: <a href="http://www.nacdc.org">http://www.nacdc.org</a></u>

<u>February 25-26, 2008</u>: "Montana's Small Towns—Big Success" Montana Economic Development Association (MEDA) 2008 Spring Conference in Chico Hot Springs. For more information, go to: <a href="http://www.medamembers.org">http://www.medamembers.org</a>

<u>February 28, 2008:</u> "Highway Construction Contracting for Minorities and Women in Montana" Sponsored by the DBE Program and War Shield Development Corporation.

Free workshop from 8 to 4 at the CM Russell Museum in Great Falls. For more information, contact Shannon Hahn at (406) 444-7287 or James Parker Shield at (406) 727-7483.

March 7-8, 2008: "Women In Business—Redefining Small Business Success" Small Business Administration (SBA) in Chico Hot Springs, MT. For more information, contact: Rena Carlson at (406) 441-1086.

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FFY 2008 DBE Goal 9.89%

Current DBE Goal Attainment 3.83%

(Actual Payments from May 1, 2007 through January 29, 2007)

Low-interest Economic Injury Disaster Loans are available to small businesses that were economically impacted by wildland fires that began July 21, 2007. The disaster declaration covers the Montana counties of Broadwater, Cascade, Flathead, Granite, Jefferson, Lake, Lewis and Clark, Meagher, Mineral, Missoula, Powell, Ravalli, Sanders, and Teton. The declarations also cover the Idaho counties of Ada, Adams, Boise, Butte, Canyon, Clark, Clearwater, Custer, Gem, Idaho, Lemhi, Lewis, Nez Perce, Owyhee, Payette and Valley. Malheur and Wallowa Counties in Oregon are also covered.

SBA's disaster declaration immediately makes these low-interest loans available to help small businesses meet financial needs caused by a decrease in customer sales as a result of the disaster. SBA is offering working capital loans of up to \$1.5 million at an interest rate of 4 percent with terms up to 30 years.

Business owners also may obtain information by calling toll-free (800) 659-2955 or by visiting SBA's website at <a href="http://www.sba.gov/services/disasterassistance">http://www.sba.gov/services/disasterassistance</a>. Hearing impaired individuals may call toll-free (800) 877-8339.

The deadline to apply for these loans is **June 25, 2008**.



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# **Are You Interested in a Workshop**

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**Covering Any of the Areas Listed Below?** 

- ☑ Construction Blueprint Reading?
- ☑ Contract Language and Business Ethics?
- ☑ Basic Bidding and Contracting for Subcontractors?
- ☑ Erosion and Sediment Control?
- ☑ Certified Payrolls? EEO? Davis-Bacon Wages? Workers Compensation?
- ✓ Special Fuel Users Permits?
- ✓ Marketing and / or Business Plans?
- ☑ Assistance with Web Design?
- ✓ Preparing a Safe Work Zone?
- ☑ Contracting with the Government?

Please contact Shannon Hahn at (800) 883-5811, (406) 444-7287, or by email at shahn@mt.gov to request one-on-one assistance or to have a workshop scheduled. If there's an area of interest that is not listed above, please let Shannon know.



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# Welcome Recently Certified DBEs

CRITICAL PATH INC DBE Cert. No: MDT-0147 DBE Class:WBE

JESSICA DOMITROVICH NAICS Code(s): 541614;541614;541990

4977 39TH AVENUE SOUTH

FARGO, ND 58104 WORK TYPES:(HIGHWAY RELATED)

Phone: (701)364-9148 ANALYSIS/RESEARCH/STUDIES (TECH/PROF)

Fax: (701)364-9148 BUSINESS MANAGEMENT (TECH/PROF)

Website: http://www.criticalpathinc.com TECHNICAL/PROFESSIONAL

E-Mail: <a href="mailto:jessica@criticalpathinc.com">jessica@criticalpathinc.com</a> TRANSPORTATION / TRANSIT (TECH/PROF)

FAST FORMLINERS INC DBE Cert. No: MDT-0149 DBE Class: MBE

KEVIN PANGILINAN NAICS Code(s): 327390

115 W FLIER SUITE 109

PACIFIC, MO 63069 WORK TYPES:(HIGHWAY RELATED)

Phone: (636)271-6291 CONCRETE (MANUFACTURER)

Fax: (636)271-6297

Website: <a href="http://www.fastformliners.com">http://www.fastformliners.com</a>

E-Mail: <u>kevinpangilinan@sbcglobal.net</u>

LESLIE SAUNDERS INSURDBE Cert. No: MDT-0148

DBE Class: WBE

LESLIE ANNE SAUNDERS NAICS Code(s): 524210

949 FIELDS OF BOAZ DRIVE

CHARLOTTESVILLE, VA 22903 WORK TYPES:(NON-HIGHWAY RELATED)

Phone: (813)949-8964 TECHNICAL/PROFESSIONAL

Fax: (813)949-9655

Website: <a href="http://www.lsimi.com">http://www.lsimi.com</a>
E-Mail: <a href="mailto:browdon@lsimi.com">browdon@lsimi.com</a>

SIERRA INFOSYS INC DBE Cert. No: MDT-0150 DBE Class:MBE

RAGHUNATHAN KUMAR NAICS Code(s): 541512

6001 SAVOY DRIVE SUITE 210

HOUSTON, TX 77036 **WORK TYPES:**(NON-HIGHWAY RELATED)

Phone: (713)747-9693 TECHNICAL/PROFESSIONAL

Fax: (713)222-2434

Website: <a href="http://www.sierratec.com">http://www.sierratec.com</a>

#### MDT DBE NEWSLETTER

# **ANNUAL ASSEMBLY EEO OFFICERS**

The Annual Assembly of Federal-aid Highway Contractor EEO Officers will be held in the Montana Department of Transportation Headquarters Auditorium, Thursday, February 28, 2008. February 28<sup>th</sup> is a bid letting day. The training will begin at 11:00 AM following the bid letting. Register with Jim Phillips at 444-6045 or by email, jamphillips@mt.gov

#### **AGENDA:**

#### Thursday, February 28, 2008

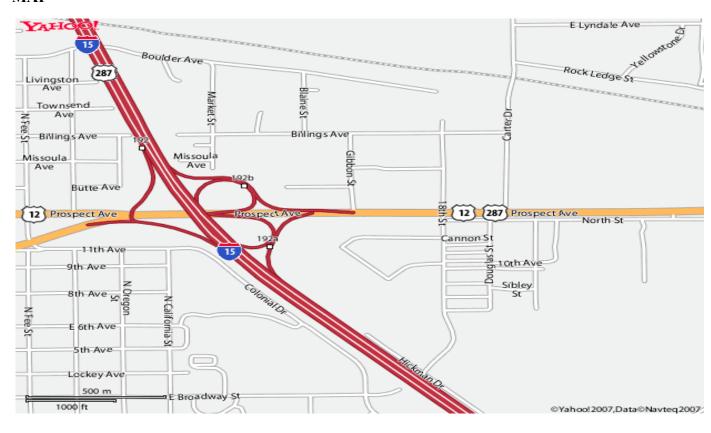
**11:00 A.M. Civil Rights Bureau -** ADA, DBE, Davis-Bacon, Title VI, Title VII and FHWA critical concepts are highlighted.

**12:00 P.M. Lunch** – On Your Own. The MDT Cafeteria is immediately adjacent to the Auditorium. The Cafeteria Daily Specials are priced at about \$3.50.

**1:00 P.M. Retaliation Training** – Train your supervisors and office personnel to recognize and avoid "getting even" with employees who file an EEO complaint.

**3:00 P.M.** Retention – "Leading" is a listening skill. Train your supervisors to use this technique to enhance your companies work climate.

#### MAP



RSVP 444-6045 or jamphillips@mt.gov

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# **Small Business Development Centers**

Do you need help starting a business or assistance in helping your business grow to become more profitable? The Montana Small Business Development Centers (SBDCs) focus on the creation, retention and expansion of small businesses. Each year, the Montana SBDC network counsels more than 1,500 entrepreneurs and existing business owners through direct assistance and referral. Contact your local SBDC office for more information on how they can assist you. To find an office near you, go to: http://sbdc.mt.gov/offices.asp

#### **The SBDC Network provides:**

- one-on-one business counseling and assistance with business plan development, financial management, market feasibility, and international trade at no cost to you
- ⇒ low-cost training in topics include business start-up, marketing, taxes, business plans and cash flow analysis

SBDC offices offer customized local assistance to meet small business needs in their regional service areas. The SBDCs are a key access point to a broad network of public and private resources at the community level.

From start-up to third generation family business to high-tech corporations, the Montana Small Business Development Centers can provide one-stop technical assistance to businesses enabling them to compete more effectively in the domestic and global economies.

For more information about the SBDC Program and business resources that are available to you, please contact (406) 841-2747.



"Far away in the sunshine are my highest aspirations. I may not reach them, but I can look up and see their beauty, believe in them, and try to follow where they lead."

Louisa May Alcott

## **FINANCIAL ASSISTANCE**

The U.S. Department of Transportation (DOT) offers a variety of programs to help small, disadvantaged, and women-owned firms to access the capital they need to participate in transportation contracts. DOT has joined state and local governments and the private sector in a cooperative effort to provide certified minority woman-owned, and disadvantaged business enterprise (DBEs) with access to the capital they need to grow and compete in the transportation market place.

#### **DOT Short Term Lending Program (STLP)**

Many disadvantaged and women-owned business enterprises, hereinafter referred to as DBEs, that are qualified to perform transportation-related contracts have experienced difficulty in obtaining short-term working capital. In response, the U.S. Department of Transportation (DOT) Short Term Lending Program (STLP) was developed by the Office of Small and Disadvantaged Business Utilization (OSDBU) to offer certified DBEs the opportunity to obtain short-term working capital at variable interest rates for transportation-related projects.

#### Eligibility

To be eligible to receive a STLP a business must be a <u>certified</u> DBE or certified under one of the qualified SBA programs and have at least three years of past performance history. Start-up businesses are not eligible and should contact the <u>U.S. SBA</u> for information about financing programs.

#### **Program Structure**

The STLP provides revolving lines of credit to finance accounts receivable arising from transportation-related contracts. The primary collateral consists of the proceeds of the contracts. Borrowing under the lines of credit are to meet the short-term costs of performing the contract(s) being financed. Starts up businesses are not eligible to apply for the STLP. It is recommended that a business have at least a three year past performance history before applying to the program.

#### **Transportation-Related Contract**

A transportation-related contract is defined as a contract for the maintenance, rehabilitation, restructuring, improvement, or revitalization of any of the nation's modes of transportation with any public or commercial provider of transportation of any Federal, State or local transportation agency. This applies to any level or tier of contract whether it is a prime or subcontract.

#### Certification

Certification of DBE status is performed by recipients of Federal transportation funds under DOT guidelines (49 CFR, Part 23 and 26). Information is available through the DBE liaison office of each state and possession. The addresses and contact persons of the liaison offices are listed in DOT's *Marketing Information Package* which may viewed on the OSDBU website or it may be obtained from the OSDBU by calling 1-800-532-1169. No additional certification is required for firms that are certified by the U.S. Small Business Administration (SBA) as, 8(a); Small Disadvantaged Business (SDB); HUBZone Empowerment Contracting Program; and Service.

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